

## Idealist Solution Kit: First GMS (Grant Management)

First GMS is an entry-level Grant Management System designed for start-up or low volume grant making institutions. By leveraging the Salesforce.com Foundation's donation of 10 Enterprise edition licenses, this cloud-based grant management and CRM system has a low initial deployment cost and zero recurring costs. The system architecture was designed specifically to grow with multiple upgrade paths as your institution's needs change.

## **Features**

- Manage and track inquiries, requests, deliverables and payments
- Uses the #1 rated Salesforce.com relationship management system
- 10 free user licenses with custom profiles
- Mass communications: includes reminders to grantees regarding pending deliverable deadlines, notifications to staff of other pertinent administrative tasks
- Outlook and Gmail integration
- Optional co-funding and sub-grant support
- Designed to be easily upgraded when necessary to Foundation Connect, which is also build on the Salesforce.com platform

## **Benefits**

- Lower deployment costs and TCO
- Leverages the Salesforce.com Foundation's user license donation program
- Deployable in weeks, not months
- Faster user-adoption for staff

## Optional Add-on Solutions

- \*Conga Composer (creation of complex grant agreements)
- \*Form Assembly (optional online form submission)
- \*Apsona advanced reporting and data importation
- Vertical Response (no-cost mass email and Newsletter solution)

<sup>\*</sup>There is an additional cost associated with these items.